

## Tender Evaluation Report

CONTRACT DETAILS	
CONTRACT NAME:	Supply of Backflow Prevention Devices
RFT/CONTRACT NO. :	D22-6979
CONTRACT DESCRIPTION:	Supply of 1540 x 20mm Reduced Pressure Zone (RPZ) devices, 68 x 25mm RPZ devices, 7 x 32mm RPZ devices, and repair kits to Gallans Rd, Ballina.
TIME FOR COMPLETION:	6 months
PROCUREMENT SYSTEM:	
Tender Method: (Reg 166)	<b>Open</b>
Commercial Conditions:	<b>Rous County Council - Standard Contract for the Supply of Goods</b>
Payment Method:	Lump Sum
Cost adjustment:	<b>Not Applicable</b>
PRE-TENDER ESTIMATE (incl. GST):	\$488,000 at 31/05/2022
PRINCIPAL IN THE CONTRACT:	Rous County Council
Recommending Officer / Contact No:	Samuel Curran

### DETAILS OF THE WORK

Rous County Council sought tenders for the supply only of backflow prevention devices to be installed on all medium and high hazard water service connections in accordance with the Rous County Council Backflow Prevention Policy (adopted October 2021). The backflow prevention devices will be installed as part of the rollout of smart metering contract in 2023.

The tender was for the supply only of 1540 x 20mm Reduced Pressure Zone (RPZ) devices, 68 x 25mm RPZ devices, 7 x 32mm RPZ devices and a proportion of repair kits to Rous County Council depot at Gallans Rd, Ballina. The quantities in the tender include an allowance for spare device stock for inventory.

### TENDERS RECEIVED

Tenders were called on 02/06/2022 and closed at 4:00 pm on 24/06/2022. Five tenders were received as follows (all amounts inclusive of GST):

Tenderer	A.B.N.	Tender Amount	Assessed Tender Amount <sup>1</sup>	Total Score <sup>2</sup>	Recommended Tender Amount <sup>3,4</sup>
Australian Valve Group Pty Ltd	89 068 227 270	\$260,222.33	\$263,222.33	94.12	\$261,293.41
Cadia Group Pty Ltd	36 165 578 156	\$333,738.90	\$336,738.90	78.20	
Emerson Automation Solutions Final Control Australia Pty Ltd	83 000 922 690	\$477,148.62	\$480,148.62	54.77	

Tenderer	A.B.N.	Tender Amount	Assessed Tender Amount <sup>1</sup>	Total Score <sup>2</sup>	Recommended Tender Amount <sup>3,4</sup>
Reliance Worldwide Corporation (Aust.) Pty Ltd	71 004 784 301	\$469,992.38	\$469,992.38	26.27	
S&J Property Trust / AF / SBH Enterprises Pty Ltd Trading as Backflow Central	83 185 316 113	\$298,500.00	\$298,500.00	90.88	

Notes:

1. The 'Assessed Tender Amount' is the Tender Amount plus (or minus) the Assessed Values of qualifications and departures (anomalies) in the tender.
2. The 'Total Score' includes the scores for price and non-price criteria.
3. The 'Recommended Tender Amount' is the Tender Amount plus (or minus) adjustments offered by the Preferred Tenderer to withdraw qualifications and departures.
4. Includes an amount of \$1,071.08 for purchase of service kits using the schedule of rates in the tender.

## **EXAMINATION OF TENDERS**

### **1. PRE-EVALUATION ACTIONS**

The tendering process was required to comply with the *Local Government (General) Regulation 2005* (the *Regulation*).

Council called tenders using the open tendering method, in accordance with clause 167 of the *Regulation*.

The evaluation method included weighted price and non-price criteria with a price:non-price ratio of 70:30 as approved by the Group Manager Planning and Delivery in accordance with Council's Procurement Policy.

A Tender Evaluation Plan consistent with the *Regulation* and the Conditions of Tendering in the RFT documents was prepared and endorsed by the Tender Evaluation Committee prior to close of tenders.

Five questions were received and answered using the public form on Tenderlink during the tender period. The questions were generally seeking clarification on the delivery details and device specification. The pre-tender estimate was not revised as there was no changes in the scope of works.

There were some issues reported by tenderers during the tender period in accessing and uploading documents to Tenderlink. Tenderers were advised, bids could alternatively be emailed to Council's general email for registration. However, all five tenders were received through Tenderlink with only a clarification on their tender provided by Backflow Central via email before the tender close.

### **2. INITIAL EVALUATION**

All tenders included the completed schedules required to be submitted with the tender.

Except for the qualifications and departures dealt with in Evaluation of Price, all tenders met the requirements of the RFT documents.

### 3. EVALUATION OF NON-PRICE CRITERIA

The information submitted by the tenderers was evaluated against the specified non-price criteria, in accordance with the Tender Evaluation Plan. Following Table shows a high-level summary of non-price criteria used for the evaluation of this RFT:

Non-Price Criterion	Weighting
Compliance with Technical Specification Section 2.2 MANDATORY requirements (Failure to comply may result in tender being passed over) Section 2.3 Desirable requirements 5%	5%
Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability	10%
Proposed delivery methodology and program	5%
Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia.	5%
Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device	5%
<b>Total non-price weighting</b>	<b>30%</b>

The tender submitted by Reliance Worldwide Corporation (Aust.) Pty Ltd proposed a RPZ device with a maximum working pressure of 1200kPa. This device did not meet the mandatory specification of 1600kPa working pressure and the tender was passed over. The submitted price was included in the price scoring in accordance with the Tender Evaluation Plan.

A summary of the scores agreed for the non-price criteria, signed by all members of the Tender Evaluation Committee, is at **Appendix A**.

The non-price scores were weighted, totaled and normalized as shown in the spreadsheet at **Appendix B**. The total non-price scores are summarised below.

Tenderer	Total normalized non-price score	Ranking
Australian Valve Group Pty Ltd	24.12	3
Cadia Group Pty Ltd	23.53	4
Emerson Automation Solutions Final Control Australia Pty Ltd	30	1
Reliance Worldwide Corporation (Aust.) Pty Ltd	Tender passed over.	n/a
S&J Property Trust / AF / SBH Enterprises Pty Ltd Trading as Backflow Central	28.24	2

### 4. EVALUATION OF PRICE

#### 4.1 Examination of Tendered Rates

The Sums tendered in the Schedule of Prices - Lump Sum were compared with the pretender estimate. The comparison highlighted that all tender responses were lower than the original pretender estimate.

The pretender estimate was based on average online retail prices for a Valvcheq and Watts RPZ devices with an assumed 15% discount based on bulk purchase volume.

The discounts offered compared to the retail pricing of devices ranges from approximately 15% to nearly 50%.

The tender also included schedule of rate items for individual service kits. A summary of the service kits prices from each vendor is shown below. Service kits are used on as required basis if the valve is found to be leaking or may be used if the RPZ device fails to pass the annual testing.

Tenderer	20mm service kit	25mm service kit	32mm service kit
Australian Valve Group Pty Ltd	\$26.38	\$40.02	\$59.80
Cadia Group Pty Ltd	\$242.26	\$249.66	\$340.32
Emerson Automation Solutions Final Control Australia Pty Ltd	\$137.77	\$137.77	\$162.22
Reliance Worldwide Corporation (Aust.) Pty Ltd	\$47.77	\$61.27	\$122.54
S&J Property Trust / AF / SBH Enterprises Pty Ltd Trading as Backflow Central	\$34.70	\$52.36	\$76.60

#### 4.2 Assessment of Qualifications and Departures

Four of the five tenders contained qualifications and departures (anomalies) and did not fully meet the requirements in the RFT Documents. The qualifications and departures generally related to proposed modifications to the contract clauses, with the exception of the Reliance Worldwide Corporation tender which had departures relating to the mandatory technical specification.

Clause 178 of the *Regulation* requires Council to accept the most advantageous tender. In order to identify which tender was 'most advantageous' for the specified work, the values of the qualifications and departures were assessed and added to the original Tender Amounts. See the Qualifications and Departures Tables at **Appendix C**.

#### 4.4 Normalised Price Scores

The tenders were compared on the basis of the Assessed Tender Amounts, calculated by adding the assessed values of qualifications and departures to the original Tender Amounts.

The Assessed Tender Amounts were used to calculate the weighted and normalised price scores using the method set out in the Tender Evaluation Plan, which is incorporated into the spreadsheet at **Appendix B**. The price scores are summarised below.

Tenderer	Weighted price score	Ranking
Australian Valve Group Pty Ltd	94.12	1
Cadia Group Pty Ltd	78.20	3
Emerson Automation Solutions Final Control Australia Pty Ltd	54.77	4
Reliance Worldwide Corporation (Aust.) Pty Ltd	26.27	5
S&J Property Trust / AF / SBH Enterprises Pty Ltd Trading as Backflow Central	90.88	2

## 5. SELECTION OF THE MOST ADVANTAGEOUS TENDER

Total scores were obtained for each of the tenders by adding the normalised total non-price score and weighted price score, as shown in the spreadsheet at **Appendix B**. The total scores are summarised below.

Tenderer	Total normalized non-price score	Weighted price score	Total score	Ranking
Australian Valve Group Pty Ltd	24.12	70	94.12	1
Cadia Group Pty Ltd	23.53	54.67	78.20	3
Emerson Automation Solutions Final Control Australia Pty Ltd	30	24.77	54.77	4
Reliance Worldwide Corporation (Aust.) Pty Ltd	Tender passed over.	26.27	26.27	5
S&J Property Trust / AF / SBH Enterprises Pty Ltd Trading as Backflow Central	28.24	62.65	90.88	2

The tenderer with the highest total score was Australian Valve Group Pty Ltd. Australian Valve Group Pty Ltd Assessed Tender Amount was lower than that of other tenderers offers and the tender from Australian Valve Group Pty Ltd was therefore identified as the most advantageous. The Tender Amount of Australian Valve Group Pty Ltd is reasonable.

The tender from Australian Valve Group Pty Ltd also had the most advantageous pricing for service kits demonstrating a low whole of lifecycle cost for the proposed devices.

It is recommended a quantity of service kits is purchased from Australian Valve Group Pty Ltd using the tendered rates for stock inventory equal to approximately 2-5% of the quantity of devices ordered as shown below.

Spare parts	Unit Cost	Quantity	Line Cost
20mm service kit	\$26.38	30	\$791.40
25mm service kit	\$40.02	4	\$160.08
32mm service kit	\$59.80	2	\$119.60
<b>TOTAL COST</b>			<b>\$1,071.08</b>

The Recommended Tender Amount is **\$261,293.41**

## 6. COMMENTARY ON THE TENDERER'S CAPABILITY

Australian Valve Group Pty Ltd is part of the Watts Group, a US\$3.9B global company. Watts products have been supplied into Australia for 35 years. Goods supplied under the contract will be receipted and accepted by Council before payment is made within 30 days of receipt of a valid and undisputed tax invoice in accordance with the contract terms.

Australian Valve Group Pty Ltd has advised delivery will be made within 120 days from receipt of purchase order. Assuming the tender is awarded at the August 2022 Rous County Council meeting and a letter of award and purchase order issued shortly thereafter, this is well within the

required timeframe for devices to be included in the rollout of smart metering which is scheduled to start in approximately March 2023.

Australian Valve Group Pty Ltd also advised the RPZ device 12-month warranty will start from the date of installation once the device is registered with Australian Valve Group Pty Ltd. This is a significantly better outcome than the standard 12-month warranty that starts from date of delivery (advice included at **Appendix D**).

The Tender Evaluation Committee considers Australian Valve Group Pty Ltd is capable of completing the contract satisfactorily.

## **7. MISCELLANEOUS**

The tender evaluation process followed the agreed Tender Evaluation Plan.

The tender evaluation process complied with the *Local Government (General) Regulation 2005*.

The tender of Australian Valve Group Pty Ltd offers best value for money.

Rous County Council has confirmed that sufficient funds are available to cover the Recommended Tender Amount and a contingency allowance adequate for variations and other assessed risks.

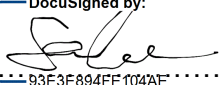
## RECOMMENDATION

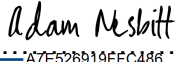
### 8. RECOMMENDATION

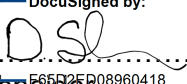
It is recommended that:

1. the tender submitted by Australian Valve Group Pty Ltd, in the Recommended Tender Amount of **\$261,293.41**, be accepted for Contract No. D22-6979 - Supply of Backflow Prevention Devices.

#### 1) Evaluation Panel

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93E3E894FE104AE...  
Samuel Curran  
Date: 04-07-2022

DocuSigned by:  
  
.....  
A7E526919FFC486...  
Adam Nesbitt  
Date: 04-07-2022

DocuSigned by:  
  
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E65F02EP08960418...  
David Schneider  
Date: 04-07-2022

## APPENDICES

**Appendix A – Agreed Non-Price Scores**

**Appendix B – Scoring Spreadsheet**

**Appendix C – Qualifications and Departures**


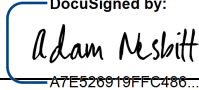
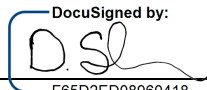
**Appendix D – Warranty advice from Australian Valve Group Pty Ltd**

## **Appendix A – Agreed Non-Price Scores**



## Appendix A – Non Price Criteria Score


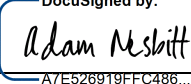
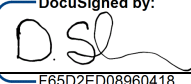
**Tenderer : AVG**

Tenderer	TEC Comments	Agreed Score:	
<b>1. Compliance with Technical Specification Section 2.2 MANDATORY requirements (Failure to comply may result in tender being passed over) Section 2.3 Desirable requirements 5%</b>	Proposed Device WATTS 009-AU-SS  Meets all mandatory and desirable requirements  Spare parts are for each individual size	<b>100</b>	
<b>2. Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability 10%</b>	Provided key points on valve construction that assist in maintenance ease and serviceability. Advised 12 month service interval but this is the annual test. Provided no information to demonstrate quality of RPZ, nor information on service intervals (i.e. seal replacement) or expected life	<b>40</b>	
<b>3. Proposed delivery methodology and program 5%</b>	Delivery within 120 days from PO. Max 3 deliveries to Gallans, pallets not exceeding 1 ton each. Pallets jacks can carry 1 ton.	<b>100</b>	
<b>4. Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia. 5%</b>	Listed 15 government and commercial clients but did not provide numbers of devices or any details of the supplies.	<b>60</b>	
<b>5. Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device 5%</b>	Watts in Aus for 35 years. RPZ and service kits retained in stock in Aus. Documentation readily available. Repair kits half price of Valvecheg device.	<b>70</b>	
<b>Signatures of Tender Evaluation Committee Members:</b>			
<b>Name</b>	Sam Curran	Adam Nesbitt	Dave Schneider
<b>Position</b>	Planning and Development Engineer	Group Manager Operations	Water Operator/Backflow Plumber
<b>Signature</b>	DocuSigned by:  <small>93E3E894FE104AE...</small>	DocuSigned by:  <small>A7E526919FFC486...</small>	DocuSigned by:  <small>F65D2ED08960418...</small>
<b>Date</b>	30-06-2022	01-07-2022	04-07-2022

Other comments: no departures or changes to contract clauses. RPZ device tested to 2000kPA. Warranted to 1600kPA. Warranty offered from date of installation instead of date of delivery (devices must be registered).

## Appendix A – Non Price Criteria Score


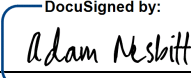
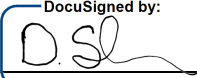
**Tenderer : CADIA**

Tenderer	TEC Comments	Agreed Score:	
<b>1. Compliance with Technical Specification Section 2.2 MANDATORY requirements (Failure to comply may result in tender being passed over) Section 2.3 Desirable requirements 5%</b>	Proposed Device WATTS 009-AU-SS  Meets all mandatory and desirable requirements  Spare parts are for each individual size	<b>100</b>	
<b>2. Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability 10%</b>	Provided key points on valve construction that assist in maintenance ease and serviceability. Advised 12 month service interval but this is the annual test. Provided no information to demonstrate quality of RPZ, nor information on service intervals (i.e. seal replacement) or expected life	<b>40</b>	
<b>3. Proposed delivery methodology and program 5%</b>	Partnering with AVG to supply. Delivery within 120 days from PO. No details on delivery method	<b>80</b>	
<b>4. Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia. 5%</b>	No large RPZ supply contracts. Supply several central west councils with Watts RPZs. Several contracts in place for water meters to 8 central west councils	<b>70</b>	
<b>5. Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device 5%</b>	Cadia keep stock of spare parts and RPZs in Australia. Cadia in Aus for 25 years	<b>70</b>	
<b>Signatures of Tender Evaluation Committee Members:</b>			
<b>Name</b>	Sam Curran	Adam Nesbitt	Dave Schneider
<b>Position</b>	Planning and Development Engineer	Group Manager Operations	Water Operator/Backflow Plumber
<b>Signature</b>	 <small>DocuSigned by:</small>	 <small>DocuSigned by:</small>	 <small>DocuSigned by:</small>
<b>Date</b>	<small>93E3E894FE104AE...</small> 30-06-2022	<small>A7E526919FFC486...</small> 01-07-2022	<small>F65D2ED08960418...</small> 04-07-2022

Other comments: several changes to contract clauses including limit of liability, and agreement for part contract to be subcontracted

## Appendix A – Non Price Criteria Score

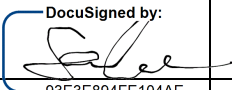
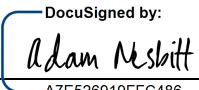
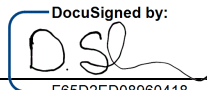
**Tenderer : EMERSON**

Tenderer	TEC Comments	Agreed Score:	
<b>1. Compliance with Technical Specification Section 2.2 MANDATORY requirements (Failure to comply may result in tender being passed over) Section 2.3 Desirable requirements 5%</b>	Proposed Device VALVCHEQ RP03  Meets all mandatory and desirable requirements  Service kits fit both 20-25mm and 32-50mm Simpler spares. Service kits double the price of Watts	<b>100</b>	
<b>2. Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability 10%</b>	Australian made. 30+ years on device. 3-7 years on seals. In-situ maintenance training available to local contractors	<b>80</b>	
<b>3. Proposed delivery methodology and program 5%</b>	Delivery within 6 months from PO	<b>70</b>	
<b>4. Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia. 5%</b>	Several large RPZ supply contracts listed from within last 10 years. To government and commercial clients. Ranging from 359 to 917 RPZ devices of varying sizes	<b>100</b>	
<b>5. Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device 5%</b>	Manufactured and supported locally from QLD factory. RP03 has been manufactured and installed since 2003 in every state and territory in Aus. Stock available Eagle Farm, Brisbane	<b>80</b>	
<b>Signatures of Tender Evaluation Committee Members:</b>			
<b>Name</b>	Sam Curran	Adam Nesbitt	Dave Schneider
<b>Position</b>	Planning and Development Engineer	Group Manager Operations	Water Operator/Backflow Plumber
<b>Signature</b>	 <small>DocuSigned by:</small> <small>93E3E894FE104AE...</small>	 <small>DocuSigned by:</small> <small>A7E526919FFC486...</small>	 <small>DocuSigned by:</small> <small>F65D2ED08960418...</small>
<b>Date</b>	30-06-2022	01-07-2022	04-07-2022

Other comments: several changes to contract clauses

## Appendix A – Non Price Criteria Score

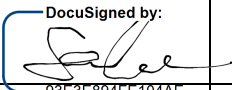
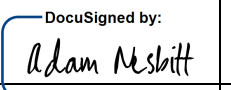
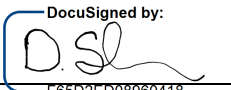
**Tenderer : RELIANCE**

Tenderer	TEC Comments	Agreed Score:	
<b>1. Compliance with Technical Specification Section 2.2 MANDATORY requirements (Failure to comply may result in tender being passed over) Section 2.3 Desirable requirements 5%</b>	Proposed Device RMC Bronze  Does not meet mandatory pressure rating -1200kPa (Tender passed over)	<b>0</b>	
<b>2. Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability 10%</b>	Tender passed over	<b>0</b>	
<b>3. Proposed delivery methodology and program 5%</b>	Tender passed over	<b>0</b>	
<b>4. Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia. 5%</b>	Tender passed over	<b>0</b>	
<b>5. Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device 5%</b>	Tender passed over	<b>0</b>	
<b>Signatures of Tender Evaluation Committee Members:</b>			
<b>Name</b>	Sam Curran	Adam Nesbitt	Dave Schneider
<b>Position</b>	Planning and Development Engineer	Group Manager Operations	Water Operator/Backflow Plumber
<b>Signature</b>	 <small>DocuSigned by:</small> <small>93E3E894FE104AE...</small>	 <small>DocuSigned by:</small> <small>A7E526919FFC486...</small>	 <small>DocuSigned by:</small> <small>F65D2ED08960418...</small>
<b>Date</b>	30-06-2022	01-07-2022	04-07-2022

Other comments: does not meet mandatory spec. (pressure rating). Tender passed over.

## Appendix A – Non Price Criteria Score

**Tenderer : BACKFLOW CENTRAL**

Tenderer	TEC Comments	Agreed Score:	
<b>1. Compliance with Technical Specification Section 2.2 MANDATORY requirements (Failure to comply may result in tender being passed over) Section 2.3 Desirable requirements 5%</b>	Proposed Device WATTS 009-AU-SS Meets all mandatory and desirable requirements  Spare parts are for each individual size	<b>100</b>	
<b>2. Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability 10%</b>	Advised 10 year expected servicing interval on seals. Easy to service. Spare parts available in stock. Life expectancy pending quality of water	<b>80</b>	
<b>3. Proposed delivery methodology and program 5%</b>	Delivery within 120 days from PO. Delivered by truck with rear lowering platform. Lifts to not exceed 600kg	<b>100</b>	
<b>4. Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia. 5%</b>	Contracts to supply to over 32 councils and Water Corp WA but did not provide numbers of devices or any details of the supplies.	<b>60</b>	
<b>5. Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device 5%</b>	In stock and available on demand.	<b>60</b>	
<b>Signatures of Tender Evaluation Committee Members:</b>			
<b>Name</b>	Sam Curran	Adam Nesbitt	Dave Schneider
<b>Position</b>	Planning and Development Engineer	Group Manager Operations	Water Operator/Backflow Plumber
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<b>Date</b>	30-06-2022	01-07-2022	04-07-2022

Other comments: offered extended warranty starting 30<sup>th</sup> March 2023 if order made in full

## **Appendix B – Scoring Spreadsheet**

**Scores Calculation Spreadsheet**

Tender Name : Supply of backflow prevention devices

Tender Number : D22-6979

Non-price scoring			Tenderers' Names									
Criterion	Maximum score	Weighting	Tenderer 1 AVG		Tenderer 2 CADIA		Tenderer 3 EMERSON		Tenderer 4 RELIANCE		Tenderer 5 BF CENTRAL	
			Score	Weighted score	Score	Weighted score	Score	Weighted score	Score	Weighted score	Score	Weighted score
Compliance with DESIRABLE technical specification (5%)	100	5	100	5.0	100	5.0	100	5.0	0	0.0	100	5.0
Demonstrated quality of nominated RPZ (including intervals between servicing and expected operating life). Ease of maintenance/serviceability (10%)	100	10	40	4.0	40	4.0	80	8.0	0	0.0	80	8.0
Proposed delivery methodology and program (5%)	100	5	100	5.0	80	4.0	70	3.5	0	0.0	100	5.0
Demonstrated Recent Experience in undertaking supply of similar large RPZ orders in Australia (5%)	100	5	60	3.0	70	3.5	100	5.0	0	0.0	60	3.0
Demonstrated long term service and support in Australia and demonstrated availability and lead time of nominated RPZ device (5%)	100	5	70	3.5	70	3.5	80	4.0	0	0.0	60	3.0
<b>Total non-price weighting</b>		<b>30</b>										
<b>Weighted total non-price score</b>				<b>21</b>		<b>20</b>		<b>26</b>		<b>-</b>		<b>24</b>
<b>Normalised total non-price score</b>				<b>24.12</b>		<b>23.53</b>		<b>30.00</b>				<b>28.24</b>
Price scoring												
Tendered fee				\$260,222.33		\$333,738.90		\$477,148.62		\$469,992.38		\$298,500.00
Assessments for qualifications and departures if applicable			Y/N	\$ 3,000	Y/N	\$ 3,000	Y/N	\$ 3,000	Y/N	\$ 3,000	Y/N	\$ -
Other				\$ -		\$ -		\$ -		\$ -		\$ -
Other				\$ -		\$ -		\$ -		\$ -		\$ -
Pc = Fee for tender evaluation only				\$ 263,222		\$ 336,739		\$ 480,149		\$ 472,992		\$ 298,500
Pav = Average of fees for tender evaluation		\$ 299,487										
Ps= Price score				112		88		40		42		100
Pn = Normalised price score				100.00		78.10		35.39		37.52		89.49
Price weighting		70										
Pw = Weighted price score				70.00		54.67		24.77		26.27		62.65
Non-price and price total												
<b>Total of normalised total non-price score and weighted price score</b>				<b>94.12</b>		<b>78.20</b>		<b>54.77</b>		<b>26.27</b>		<b>90.88</b>

## **Appendix C – Qualifications and Departures**



**Qualifications and Departures Table**

<b>Contract No:</b>	D22-6979	<b>Contract title:</b>	Supply of backflow prevention devices
<b>Name of Tenderer:</b>	AVG	<b>Tender price</b>	\$260,222.33

No.	Qualification or departure	Complies with RFT?	Assessed Value of Non-Compliance	Comment on Assessment	Preferred Tenderer's Response	Preferred Tenderer's Adjustment	Recommendation
1	AVG clarified via email 30.06.2022, the terms of the warranty are 12 months from date of installation. The backflow devices will be required to be registered at time of installation as a condition of the warranty.	Yes	\$0.00	The standard warranty is 12 months from the date of delivery. AVG have effectively offered an extended warranty for nil cost.		\$0.00	
2	Proposed amendments to contract clauses	No	\$3,000.00	Cost associated with reviewing and negotiating all T+C deviations		\$0.00	
3						\$0.00	
4						\$0.00	
5						\$0.00	

Tender Amount	\$ 260,222.33	Tender Amount	\$ 260,222.33
Assessed value of qualifications & departures	\$ 3,000.00	Adjustments	\$ -
Sub-total	\$ 263,222.33	<b>Adjusted Tender Amount</b>	<b>\$ 260,222.33</b>
<b>Assessed Tender Amount</b>	<b>\$ 263,222.33</b>		

Tender Evaluation by:  
Name:

  
Samuel Curran

**Qualifications and Departures Table**

<b>Contract No:</b>	D22-6979	<b>Contract title:</b>	Supply of backflow prevention devices
<b>Name of Tenderer:</b>	CADIA	<b>Tender price</b>	\$333,738.90

No.	Qualification or departure	Complies with RFT?	Assessed Value of Non-Compliance	Comment on Assessment	Preferred Tenderer's Response	Preferred Tenderer's Adjustment	Recommendation
1	Proposed amendments to contract clauses	No	\$3,000.00	Cost associated with reviewing and negotiating all T+C deviations		\$0.00	
2						\$0.00	
3						\$0.00	
4						\$0.00	
5						\$0.00	

Tender Amount	\$ 333,738.90	Tender Amount	\$ 333,738.90
Assessed value of qualifications & departures	\$ 3,000.00	Adjustments	\$ -
Sub-total	\$ 336,738.90	<b>Adjusted Tender Amount</b>	<b>\$ 333,738.90</b>
<b>Assessed Tender Amount</b>	<b>\$ 336,738.90</b>		

Tender Evaluation by:  
Name:

  
Samuel Curran

**Qualifications and Departures Table**

<b>Contract No:</b>	D22-6979	<b>Contract title:</b>	Supply of backflow prevention devices
<b>Name of Tenderer:</b>	EMERSON		<b>Tender price</b>
			\$477,148.62

No.	Qualification or departure	Complies with RFT?	Assessed Value of Non-Compliance	Comment on Assessment	Preferred Tenderer's Response	Preferred Tenderer's Adjustment	Recommendation
1	Proposed amendments to contract clauses	No	\$3,000.00	Cost associated with reviewing and negotiating all T+C deviations		\$0.00	
2						\$0.00	
3						\$0.00	
4						\$0.00	
5						\$0.00	

Tender Amount	\$ 477,148.62	Tender Amount	\$ 477,148.62
Assessed value of qualifications & departures	\$ 3,000.00	Adjustments	\$ -
Sub-total	\$ 480,148.62	<b>Adjusted Tender Amount</b>	<b>\$ 477,148.62</b>
<b>Assessed Tender Amount</b>	<b>\$ 480,148.62</b>		

Tender Evaluation by:  
Name:



Samuel Curran

**Qualifications and Departures Table**

<b>Contract No:</b>	D22-6979	<b>Contract title:</b>	Supply of backflow prevention devices
<b>Name of Tenderer:</b>	RELIANCE	<b>Tender price</b>	\$469,992.38

No.	Qualification or departure	Complies with RFT?	Assessed Value of Non-Compliance	Comment on Assessment	Preferred Tenderer's Response	Preferred Tenderer's Adjustment	Recommendation
1	Proposed amendments to contract clauses	No	\$3,000.00	Cost associated with reviewing and negotiating all T+C deviations		\$0.00	
2						\$0.00	
3						\$0.00	
4						\$0.00	
5						\$0.00	

Tender Amount	\$ 469,992.38	Tender Amount	\$ 469,992.38
Assessed value of qualifications & departures	\$ 3,000.00	Adjustments	\$ -
Sub-total	\$ 472,992.38	<b>Adjusted Tender Amount</b>	<b>\$ 469,992.38</b>
<b>Assessed Tender Amount</b>	<b>\$ 472,992.38</b>		

Tender Evaluation by:  
Name:

  
Samuel Curran

**Qualifications and Departures Table**

<b>Contract No:</b> D22-6979		<b>Contract title:</b> Supply of backflow prevention devices					
<b>Name of Tenderer:</b> BACKFLOW CENTRAL		<b>Tender price</b>	\$298,500.00				
No.	Qualification or departure	Complies with RFT?	Assessed Value of Non-Compliance	Comment on Assessment	Preferred Tenderer's Response	Preferred Tenderer's Adjustment	Recommendation
1	Backflow Central advised the received verbal commitment from the manufacturer that the 12 month warranty would be initiated from 30th March 2023.	Yes	\$0.00	The standard warranty is 12 months from the date of delivery. Backflow Central have effectively offered an extended warranty for nil cost.		\$0.00	
2						\$0.00	
3						\$0.00	
4						\$0.00	
5						\$0.00	
Tender Amount			\$ 298,500.00	Tender Amount		\$ 298,500.00	
Assessed value of qualifications & departures			\$ -	Adjustments		\$ -	
Sub-total			\$ 298,500.00	<b>Adjusted Tender Amount</b>		<b>\$ 298,500.00</b>	
<b>Assessed Tender Amount</b>			<b>\$ 298,500.00</b>				

Tender Evaluation by:  
Name:

  
Samuel Curran

## **Appendix D – Warranty advice from Australian Valve Group Pty Ltd**

## Samuel Curran

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**From:** Samuel Curran  
**Sent:** Thursday, 30 June 2022 3:40 PM  
**To:** Samuel Curran  
**Subject:** FW: Tender clarification- Warranty

Samuel Curran  
Planning & Development Engineer

*Rous County Council is a supporter of flexible working arrangements. If you receive an email from me outside of normal business hours, it is not my expectation that you read, respond, or follow up on this email outside your hours of work.*

Rous County Council acknowledges the Traditional Custodians of the land upon which we work and live. We pay our respects to the Elders of the past, present and emerging and acknowledge their continuing connection to Country who will guide us on our shared journey to the future.

**From:** Fordward, Neal [neal@avg.net.au](mailto:neal@avg.net.au)  
**Sent:** Thursday, 30 June 2022 2:34 PM  
**To:** Samuel Curran [Samuel.Curran@rous.nsw.gov.au](mailto:Samuel.Curran@rous.nsw.gov.au)  
**Cc:** Xu, Jason [jason.xu@wattswater.com](mailto:jason.xu@wattswater.com); Lee, Bill [bill@avg.net.au](mailto:bill@avg.net.au)  
**Subject:** FW: Tender clarification- Warranty

Hi Samuel,

Please see the link below which will lead you to our “**Standard Limited Warranty for Watts products**”

<https://www.wattsau.com.au/resources/warranty-information>

We are happy to start the warranty period from date of installation as the devices will need to be registered at this time.

If there is anything else I can help you with please feel free to give me a call.

Best Regards,

**Neal Fordward**  
**Category Manager NSW/ACT**  
**Plumbing-Hot water & Backflow**



Watts Australia  
24 Metrolink Circuit  
Campbellfield  
Vic 3061, Melbourne

1800 284 287 | (03) 9462 2666 | +61 (0) 437878086  
Email : [neal@avg.net.au](mailto:neal@avg.net.au)  
[www.wattsau.com.au](http://www.wattsau.com.au)



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**From:** Samuel Curran <Samuel.Curran@rous.nsw.gov.au>  
**Sent:** Thursday, 30 June 2022 1:34 PM  
**To:** 'neal@avg.net.au' <neal@avg.net.au>  
**Subject:** Tender clarification- Warranty

Hi Neal,

Can you please provide clarification on the warranty provided with the proposed Watts 009 SS RPZ device?


And is there an additional cost to provide 12 month warranty starting from 30<sup>th</sup> March 2023 (effectively an extended warranty)?

Regards

Samuel Curran  
Planning & Development Engineer  
**Rous County Council**  
PO Box: 230, Level 4, 218-232 Molesworth Street LISMORE NSW 2480 | [02 6623 3800](tel:0266233800) | [0407 858 409](tel:0407858409) |  
[Samuel.Curran@rous.nsw.gov.au](mailto:Samuel.Curran@rous.nsw.gov.au) |

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URL: <http://www.rous.nsw.gov.au/page.asp?f=RES-XRL-37-22-83>

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